

SIMANG GROUP

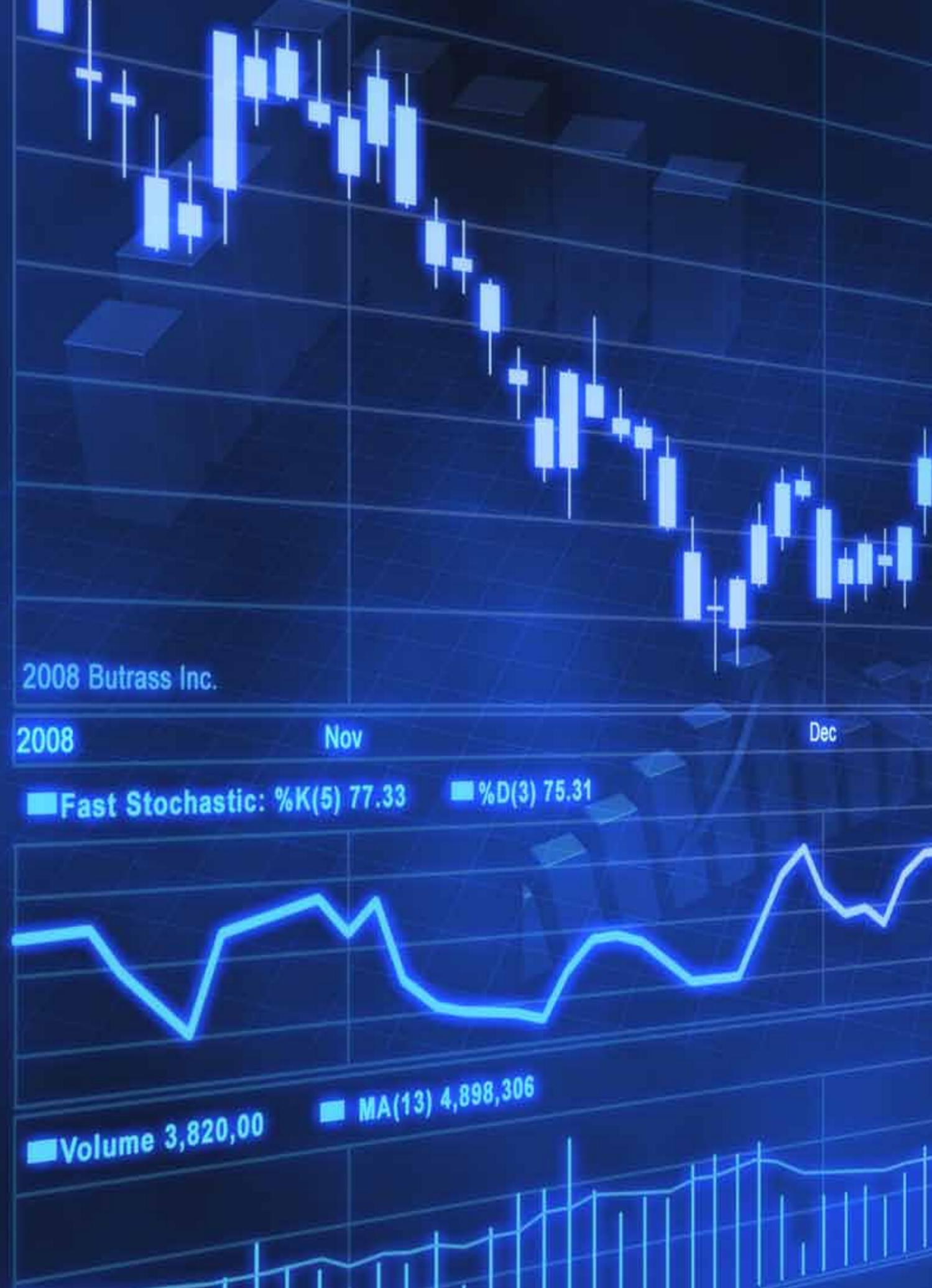
STRENGTH IN NUMBERS

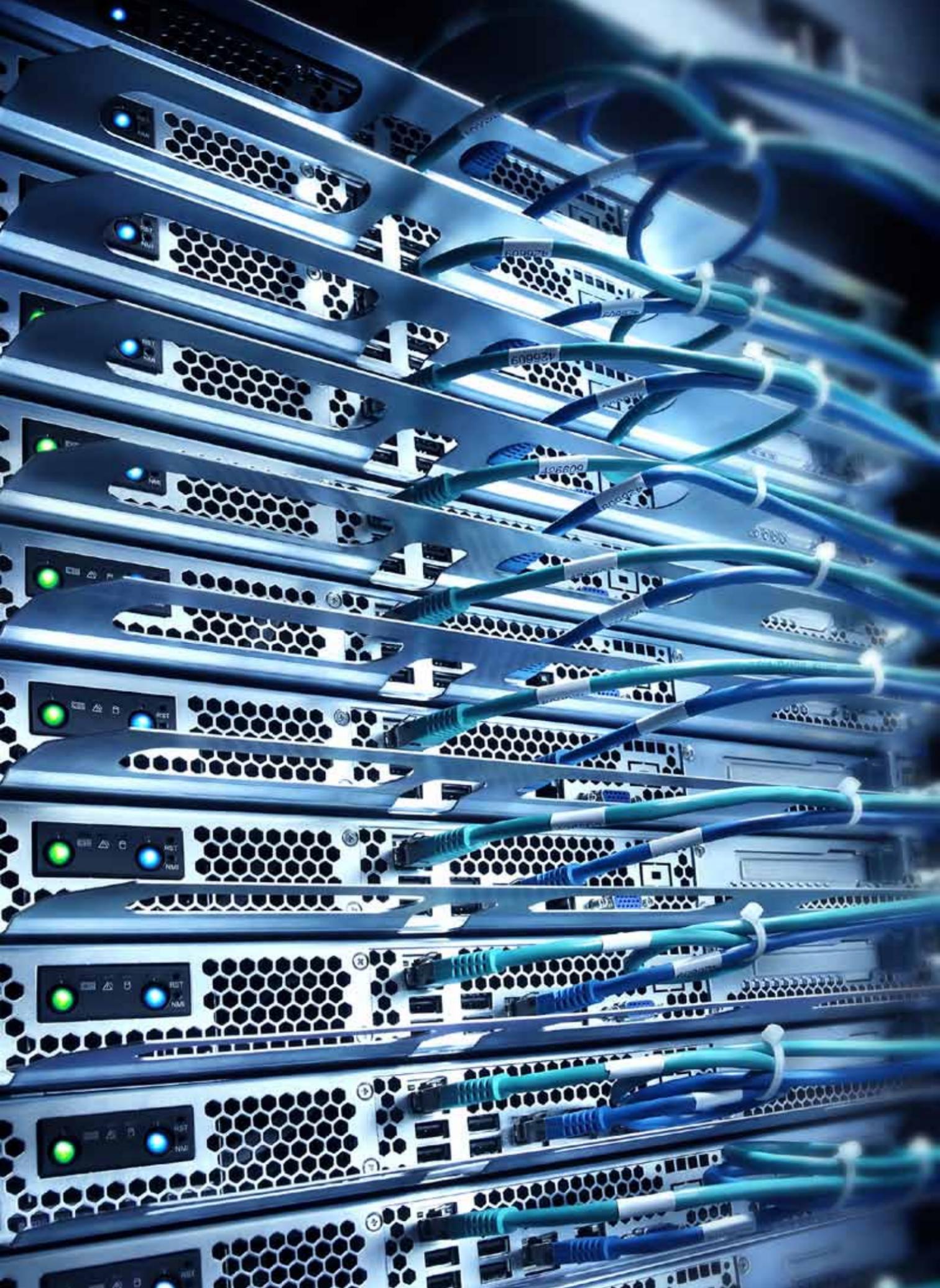


STRENGTH IN NUMBERS

By bringing viable businesses with strong growth potential under its wing, Simang Group is on its way to reaching its goal of becoming a platinum rated group of companies

**WRITTEN BY: WILL DAYNES
RESEARCH BY: JON BRADLEY**





1994 will undoubtedly forever be the year that mankind associates with the modern South Africa. One does not need to be a historian to know that it was here that the days of apartheid slowly came to end, resulting in the multi-racial democratic election that brought Nelson Mandela and his African National Congress (ANC) to power.

Nevertheless, the vestiges of apartheid still shape South African politics and society to this day. One of the most important events that was given rise by the events of 1994 was the launching of the Black Economic Empowerment (BEE) program. Launched to redress the inequalities of the past the program gives previously disadvantaged groups of South African citizens economic privileges previously unavailable to them.

While BBE, like virtually all well-intentioned programs, and other efforts from the ANC have come in for certain criticisms in the past, one cannot deny that it has resulted in a number of inspirational economic stories arising in recent times.

One of those is that of the Simang Group, a black owned and controlled equity investor interested in acquiring majority shares in viable businesses with strong growth prospects. Formed in 2008 through the consolidation of the interests of a group of major shareholders under one roof, the group's founders consist entirely of previously disadvantaged black South Africans, each of

whom emerged from adversity to establish their own successful enterprises.

In pursuit of its goal of becoming a platinum rated group of companies Simang Group has gone on to supplement its existing capabilities through the aggressive targeting and acquisition of other businesses. When it comes to these acquisitions, the group provides leadership and strategic direction while the management of Simang Group Subsidiaries is tasked with implementing the business strategies of these companies.

Today, Simang Group's primary goal is to monitor the market in a number of sectors in order to identify businesses that showcase

long-term potential and could eventually be brought under its umbrella of companies. In order to do this the group will typically set about enthusiastically purchasing majority shares in said businesses, adding them to the holding company's

portfolio of assets. Once the deal is done, Simang Group then sets about transforming the companies by applying its tried and tested business strategies to the new projects in the hope of instigating growth and ultimately healthy profit margins.

Although the interests the group accumulates typically fall into a number of highly diverse business categories, they soon become linked in the sense that they each go on to profit from Simang Group's modern approach, its well-known passion for quality and its track record for embracing technological advancements.

2008

The year Simang Group was established

Powering your World.

In recent years the group has compiled what is unquestionably an impressive portfolio of assets, and today controls a host of companies from sectors including job recruitment, consumer electronics and property development.

Each business invariably represents the continued economic prosperity being experienced in its field of activity. This is further highlighted by the group's recent venture



into South Africa's aviation sector, the most developed on the continent, with its acquisition of a 30 percent stake in ExecuJet. The largest business aviation company in Africa, ExecuJet boasts a charter fleet of more than 50 aircraft and world class facilities at both Cape Town and Lanseria

International airports, making it widely regarded as the market leader in its field.

Also central to Simang Group's activities

CUMMINS POWER GENERATION



Cummins Power Generation division is recognised as a world leader in the design and manufacture of pre-integrated generator sets, ranging from 8 kVA to 3300 kVA. All major components including engine, alternator, transfer switches and control systems are designed and manufactured according to the highest standards of quality set by Cummins. Power Command technology from Cummins Power Generation is an innovative way to ensure the equipment in a power system works in synergy from the start. It involves a pre-integrated design, rather than the combination of an engine, alternator, controls and transfer switches from a variety of manufacturers. The result of pre-integrated power solutions is smaller equipment footprints, reduced installation time and higher system reliability in regions that are regularly affected by constant and prolonged power outages.

For long and short term standby power needs, permanently installed and mobile power systems have been used across Africa by various hospitals, factories, office buildings, hotels, casinos and telecommunication centres. Cummins Power Generation has the ability to meet any demands for standby power, whether it is a simple diesel generator set or a complete PowerCommand pre-integrated power generation system. Current product development at Cummins Power Generation focuses on the reduction of engine and generator set emissions that can contribute to pollution and global warming. The Cummins range of power generation products and manufacturing processes are designed to lead to a cleaner and healthier environment, and comply with or surpass all international emissions standards.

www.cumminspower.com



Cummins diesel generator sets designed to give you unequalled reliability, power quality, superior performance and efficient operation. Diesel genset range - 8 kVA to 3300 kVA (50Hz), with a wide range of control systems and switch-gear.

Cummins South Africa (Pty) Ltd. is a company-owned distributor providing power generation systems, components and services in standby, prime, as well as auxiliary power to meet the needs of a diversified customer base.

Our energy working for you.™

Cummins South Africa
Head Office: +27 11 321 8700
Contact:
GM Power Generation Commercial
Cletus Makombe +27 83 649 6124

GM Power Systems Commercial
Nicola Morgan Evens +27 631 9985

www.cumminspower.com





“EXPANSION AND GROWTH ARE GOING TO BE THE BIG THEMES THAT DRIVE THE GROUP FORWARD IN THE COMING MONTHS AND YEARS”

and its corporate strategy is its steadfast belief in delivering corporate social investment. The company has a strategic objective focussed specifically on this area and has a number of corporate social investment initiatives running. These include its prestigious

position as patron for the Gauteng Education Department Top Student Awards.

This ethos also extends into other facets of the group’s business, not least of all its recruitment policy. Here Simang Group maintains a strong obligation and

commitment towards employing individuals who have had less fortunate upbringings. In doing so the group has learned that in providing its employees with the same opportunities that its founders enjoyed it is rewarded by a healthy combination of enthusiasm, professionalism and hard work, something that acts as a perfect foundation for the group going forward.

While the economic climate of 2013 certainly differs from that of 2008, prior to the onset of the global economic crisis, Simang Group has managed to weather the storm so to speak and continue to

expand, with its combined workforce of approximately 1,000 people set to grow further still by the end of 2013. Expansion and growth are going to be the big themes that drive the group forward in the coming months and years, all while it continues to ensure that its companies remain profitable, competitive and provide quality products and services. **BE**

For more information about
Simang Group visit:
www.simang.co.za



SIMANG GROUP

www.simang.co.za

Produced by:

ACHIEVING BUSINESS EXCELLENCE ONLINE

BE Business Excellence

www.bus-ex.com